

# Alternative performance measures 2022

## Definitions of alternative performance measures

The annual report, the half year report and other communication to investors contain certain financial performance measures, which are not defined by IFRS. In addition to information based on IFRS, management uses these alternative performance measures to assess the financial and operational performance of the Group. Management believes that these non-IFRS financial performance measures provide useful information regarding Galenica's financial and operational performance. Alternative performance measures are used in Galenica's value-based management as the basis for management's incentive and remuneration schemes. Such measures may not be comparable to similar measures presented by other companies. The main alternative performance measures used by Galenica are explained and/or reconciled with the IFRS measures in this section.

Due to rounding, numbers presented throughout this report may not add up precisely to the totals provided. Totals are calculated using the underlying amount rather than the presented rounded number.

The alternative performance measures are unaudited.

#### IAS 19 - Employee benefits

The pension plans of Galenica are organised in legally independent pension funds and are based purely on the defined contribution principle as stated in the Swiss "BVG" law. Nevertheless, Galenica's pension plans are classified as defined benefit pension plans under IAS 19.

Galenica's results are influenced by external parameters that cannot be managed by the Group and the management is of the opinion that such an impact should be excluded when it comes to assess the performance of the Galenica Group. For this reason, Galenica also evaluates its performance by adjusting personnel costs as if those plans were defined contribution plans (adjustments for the effects of IAS 19). For these adjustments, the costs of defined benefit plans and long-service awards determined in accordance with IAS 19 are replaced by an expense based on the employer's contribution and long-service awards for the period of service.

#### IFRS 16 - Leases

Lessees have to account for most leases on balance sheet by recognising lease liabilities and corresponding right-of-use assets. The right-of-use assets are depreciated over the lease term and the lease liabilities generate interest expense in the statement of income. Variable lease payments, not dependent on an index or rate, such as sales-based rental expenses are accounted for as operating expenses when they are incurred. With its large network of retail pharmacies, IFRS 16 has a significant impact on Galenica's balance sheet and the presentation of lease related expenses in the consolidated statement of income.

Galenica has lease agreements with fixed and variable lease payments and these payments affect various line items in the statement of income making comparisons across individual pharmacies and points-of-sale difficult. For this reason management also monitors results by adjusting the statement of income and balance sheet as if lease agreements were still accounted for as operating leases, e.g. all lease expense is presented in other operating costs on a straight-line basis and the depreciation of the right-of-use assets and the interest expense on the lease liabilities are removed. Income taxes are also adjusted accordingly.

IFRS 16 adjusted measures are important for Galenica's value-based management and therefore for management's incentive and remuneration schemes. As the type and duration of rental agreements under IFRS 16 have a significant influence on the invested capital and accordingly on the return on invested capital (ROIC) and on the Galenica economic profit (GEP), the invested capital is stated after removing lease liabilities. This minimises the risk that management makes decisions that are not in the interest of Galenica due to potential incentives when concluding leases.

# Organic growth of net sales

Organic growth of net sales shows the development of net sales for the operating segments Products & Care and Logistics & IT excluding the effects of acquisitions, new license agreements, openings and closures of pharmacies (effect of net expansion). It provides a "like-for-like" comparison with previous periods. In the business area Professionals (B2B), organic growth of net sales is calculated only including existing business activities with a full year period comparison. In the business area Retail (B2C), organic growth of net sales is calculated only including points of sales with a full year period comparison. In order to show the impact of mandatory price reductions of medications reimbursed by health insurers on net sales transparently, organic growth of net sales is also disclosed without the effect of price reductions.

#### Organic growth of net sales first half of 2022

Organic growth of net sales excluding price reductions <sup>2)</sup>	6.8%			5.8%		
Net sales excluding effect of net expansion and mandatory price reductions	890,940			1,405,813		
In % of net sales of previous period	2.0%			2.0%		
Mandatory price reductions <sup>5)</sup>	16,671			26,387		
Organic growth of net sales <sup>2)</sup>	4.8%	8.3%	5.3%	3.8%	26.2%	4.1%
Net sales excluding effect of net expansion	874,269	95,874	967,176	1,379,426	63,794	1,434,631
In % of net sales of previous period	0.7%	15.2%	2.1%	0.0%	0.0%	0.0%
Effect of net expansion	6,172 <sup>3)</sup>	13,467 <sup>4)</sup>	19,639	-	-	_
Change to previous period <sup>2)</sup>	5.5%	23.5%	7.4%	3.8%	26.2%	4.1%
Net sales	880,442	109,341	986,815	1,379,426	63,794	1,434,631
in thousand CHF	Retail (B2C)	(B2B)	Care 1)	Wholesale		Logistics & IT
		Professionals	Products &		Logistics & IT	

 $<sup>^{\</sup>mbox{\tiny 1)}}$  Including eliminations of intercompany net sales

<sup>&</sup>lt;sup>2)</sup> Growth rate includes minor change in segment reporting structure: adjusted growth rate on a comparable basis would be 1.2% lower for Retail (B2C), 1.1% lower for Products & Care and 0.7% higher for Wholesale and Logistics & IT

<sup>3)</sup> The effect of net expansion is calculated only including point of sales without a full year period comparison (acquisitions, openings and closure of pharmacies)

<sup>4)</sup> The effect of net expansion is calculated only including business activities without a full year period comparison (acquisitions and new license agreements)

<sup>&</sup>lt;sup>5)</sup> Mandatory price reductions of medications reimbursed by health insurers of the specialities list (SL/LS) released by the Federal Office of Public Health (FOPH), calculated based on volumes of previous period

#### Organic growth of net sales first half of 2022 Products & Care

in the coord CUIF	Local	Pharmacies at Home	Retail (B2C) 1)	Products &	Services for	Professionals (B2B) 1
in thousand CHF	Pharmacies	потте	Retail (B2C)	Brands	Professionals	(DZD)
Net sales	627,947	252,598	880,442	75,097	34,244	109,341
Change to previous period <sup>2)</sup>	1.8%	16.1%	5.5%	26.0%	18.3%	23.5%
Effect of net expansion	6,172 <sup>3)</sup>	-	<b>6,172</b> <sup>3)</sup>	7,721 <sup>4)</sup>	5,745 <sup>4)</sup>	13,467 <sup>4</sup>
In % of net sales of previous period	1.0%	0.0%	0.7%	13.0%	19.9%	15.2%
Net sales excluding effect of net expansion	621,774	252,598	874,269	67,375	28,499	95,874
Organic growth of net sales <sup>2)</sup>	0.8%	16.1%	4.8%	13.0%	-1.6%	8.3%
Mandatory price reductions <sup>5)</sup>	7,262	9,409	16,671			
In % of net sales of previous period	1.2%	4.3%	2.0%			
Net sales excluding effect of net expansion and	(00.004	242.007	000.040			
mandatory price reductions	629,036	262,007	890,940			
Organic growth of net sales excluding price reductions <sup>2)</sup>	2.0%	20.4%	6.8%			

<sup>1)</sup> Including eliminations of intercompany net sales

<sup>&</sup>lt;sup>2)</sup> Growth rate includes minor change in segment reporting structure: adjusted growth rate on a comparable basis would be 4.8% lower for Pharmacies at Home and 1.2% lower for Retail (B2C)

<sup>3)</sup> The effect of net expansion is calculated only including point of sales without a full year period comparison (acquisitions, openings and closure of pharmacies)

<sup>4)</sup> The effect of net expansion is calculated only including business activities without a full year period comparison (acquisitions and new license agreements)

<sup>5)</sup> Mandatory price reductions of medications reimbursed by health insurers of the specialities list (SL/LS) released by the Federal Office of Public Health (FOPH), calculated based on volumes of previous period

#### Organic growth of net sales first half of 2021

in thousand CHF	Retail (B2C)	Professionals (B2B)	Products & Care <sup>1)</sup>	Wholesale	Logistics & IT Services	Logistics & IT <sup>1</sup>
Net sales	834,286	88,518	918,926	1,328,787	50,542	1,377,914
Change to previous period	14.4%	5.4%	13.6%	7.4%	4.4%	7.4%
Effect of net expansion	17,077 <sup>2)</sup>	17,484 <sup>3)</sup>	34,561	_	-	-
In % of net sales of previous period	2.3%	20.8%	4.3%	0.0%	0.0%	0.0%
Net sales excluding effect of net expansion	817,209	71,035	884,365	1,328,787	50,542	1,377,914
Organic growth of net sales	12.1%	-15.4%	9.3%	7.4%	4.4%	7.4%
Mandatory price reductions <sup>4)</sup>	7,920			14,453		
In % of net sales of previous period	1.1%			1.2%		
Net sales excluding effect of net expansion and mandatory price reductions	825,129			1,343,239		
Organic growth of net sales excluding price reductions	13.2%			8.6%		

<sup>1)</sup> Including eliminations of intercompany net sales

#### Organic growth of net sales first half of 2021 Products & Care

Organic growth of net sales excluding price reductions	7.6%	32.2%	13.2%			
Net sales excluding effect of net expansion and mandatory price reductions	605,734	219,568	825,129			
In % of net sales of previous period	0.9%	1.8%	1.1%			
Mandatory price reductions <sup>4)</sup>	4,893	3,027	7,920			
Organic growth of net sales	6.7%	30.3%	12.1%	-22.9%	-1.5%	-15.4%
Net sales excluding effect of net expansion	600,841	216,541	817,209	42,099	28,935	71,035
In % of net sales of previous period	2.9%	0.6%	2.3%	32.0%	0.0%	20.8%
Effect of net expansion	16,085 <sup>2)</sup>	992 <sup>2)</sup>	<b>17,077</b> <sup>2)</sup>	17,484 <sup>3)</sup>	-	17,484 <sup>3</sup>
Change to previous period	9.6%	30.9%	14.4%	9.1%	-1.5%	5.4%
Net sales	616,926	217,533	834,286	59,583	28,935	88,518
in thousand CHF	Pharmacies	Home	Retail (B2C) 1)	Brands	Professionals	(B2B)
	Local	Pharmacies at		Products &	Services for	Professionals

<sup>1)</sup> Including eliminations of intercompany net sales

<sup>2)</sup> The effect of net expansion is calculated only including point of sales without a full year period comparison (acquisitions, openings and closure of pharmacies)

<sup>&</sup>lt;sup>3)</sup> The effect of net expansion is calculated only including business activities without a full year period comparison (acquisitions and new license agreements)

<sup>4)</sup> Mandatory price reductions of medications reimbursed by health insurers of the specialities list (SL/LS) released by the Federal Office of Public Health (FOPH), calculated based on volumes of previous period

<sup>&</sup>lt;sup>2)</sup> The effect of net expansion is calculated only including point of sales without a full year period comparison (acquisitions, openings and closure of pharmacies)

<sup>3)</sup> The effect of net expansion is calculated only including business activities without a full year period comparison (acquisitions and new license agreements)

<sup>4)</sup> Mandatory price reductions of medications reimbursed by health insurers of the specialities list (SL/LS) released by the Federal Office of Public Health (FOPH), calculated based on volumes of previous period

# Adjusted consolidated statement of income

Galenica's consolidated statement of income adjusted by IAS 19 effects related to employee benefits (defined benefit plans and long-service awards) and IFRS 16 lease effects allowing financial results to be assessed on a comparable basis.

Adjusted consolidated statement of income first half of 2022

		Adjustments	Adjustments	
in thousand CHF	As reported	IAS 19	IFRS 16	Adjusted
Net sales	1,959,878	-	-	1,959,878
Products & Care 1)	986,815	-	-	986,815
Logistics & IT 1)	1,434,631	-	-	1,434,631
Other income	7,755	-	-	7,755
Operating income	1,967,633	-	-	1,967,633
Cost of goods	-1,467,996	-	-	-1,467,996
Personnel costs	-263,608	-1,369	-	-264,977
Other operating costs	-85,398	-	-27,525	-112,923
Share of profit from associates and joint ventures	2,019	-47	-5	1,967
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	152,649	-1,416	-27,530	123,703
Products & Care <sup>1)</sup>	110,973	-	-25,699	85,274
Logistics & IT 1)	40,345	-	-1,231	39,114
Depreciation and amortisation	-49,301	-	25,625	-23,676
Earnings before interest and taxes (EBIT)	103,348	-1,416	-1,905	100,027
Return on sales (ROS) <sup>2)</sup>	5.3%	-0.1%	-0.1%	5.1%
Products & Care 1)	77,550	-	-1,722	75,829
Return on sales (ROS) <sup>2)</sup>	7.9%	0.0%	-0.2%	7.7%
Logistics & IT <sup>1)</sup>	25,382	-	-20	25,361
Return on sales (ROS) <sup>2)</sup>	1.8%	0.0%	0.0%	1.8%
Net financial expenses	-2,474	-115	1,204	-1,385
Earnings before taxes (EBT)	100,875	-1,531	-701	98,642
Income taxes	-17,750	267	126	-17,357
Net profit	83,124	-1,264	-575	81,285
Attributable to:				
- Shareholders of Galenica Ltd.	82,912	-1,264	-575	81,072
- Non-controlling interests	213	_	-	213

<sup>&</sup>lt;sup>1)</sup> Reported for each operating segment not taking into account Group Services and Eliminations

<sup>2)</sup> Calculated as EBIT divided by net sales

in CHF	As reported	Adjustments IAS 19	Adjustments IFRS 16	Adjusted
Earnings per share	1.67	-0.03	-0.01	1.63
Diluted earnings per share	1.67	-0.03	-0.01	1.63

#### Adjusted consolidated statement of income first half of 2021

		Adjustments	Adjustments	
in thousand CHF	As reported	IAS 19	IFRS 16	Adjusted
Net sales	1,857,103	-	-	1,857,103
Products & Care <sup>1)</sup>	918,926	-	-	918,926
Logistics & IT 1)	1,377,914	-	-	1,377,914
Other income	6,111	-	-	6,111
Operating income	1,863,214	-	-	1,863,214
Cost of goods	-1,389,768	-	-	-1,389,768
Personnel costs	-256,389	3,702	-	-252,688
Other operating costs	-74,211	-	-25,799	-100,010
Share of profit from associates and joint ventures	3,748	170	67	3,985
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	146,592	3,872	-25,732	124,732
Products & Care <sup>1)</sup>	112,403	-	-24,478	87,925
Logistics & IT <sup>1)</sup>	39,343	-	-1,254	38,089
Depreciation and amortisation	-47,589	-	24,267	-23,322
Earnings before interest and taxes (EBIT)	99,003	3,872	-1,465	101,410
Return on sales (ROS) <sup>2)</sup>	5.3%	0.2%	-0.1%	5.5%
Products & Care <sup>1)</sup>	77,654	-	-1,439	76,215
Return on sales (ROS) <sup>2)</sup>	8.5%	0.0%	-0.2%	8.3%
Logistics & IT <sup>1)</sup>	26,354	-	-27	26,328
Return on sales (ROS) <sup>2)</sup>	1.9%	0.0%	0.0%	1.9%
Net financial expenses	-2,337	8	1,143	-1,186
Earnings before taxes (EBT)	96,666	3,880	-322	100,224
Income taxes	-17,108	-647	65	-17,690
Net profit	79,559	3,233	-257	82,534
Attributable to:				
- Shareholders of Galenica Ltd.	79,304	3,238	-258	82,283
- Non-controlling interests	255	-5	1	251

 $<sup>^{\</sup>circ}$  Reported for each operating segment not taking into account Group Services and Eliminations  $^{\circ}$  Calculated as EBIT divided by net sales

in CHF	As reported	Adjustments IAS 19	Adjustments IFRS 16	Adjusted
Earnings per share	1.60	0.07	-0.01	1.66
Diluted earnings per share	1.60	0.07	-0.01	1.66

### Free cash flow

The free cash flow shows Galenica's capacity to pay dividends and repay debt and repay equity. It provides information on the remaining cash and cash equivalents from the operating cash flow, reduced by all lease payments and after consideration of investment activities.

#### Free cash flow

in thousand CHF	1.130.6.2022	1.130.6.2021
Cash flow from operating activities before working capital changes	134,758	138,697
Payment of lease liabilities	-26,205	-24,855
Cash flow from operating activities before working capital changes adjusted	108,553	113,842
Working capital changes	-95,540	-78
Cash flow from operating activities adjusted	13,014	113,764
Cash flow from investing activities without M&A <sup>1)</sup>	-39,204	-19,514
Free cash flow before M&A	-26,191	94,250
Cash flow from M&A <sup>2)</sup>	-8,467	-38,369
Free cash flow	-34,658	55,881

<sup>1)</sup> Cash flow from investing activities without net cash flow from business combinations

#### CAPEX

in thousand CHF	1.130.6.2022	1.130.6.2021
Investments in property, plant and equipment	18,652	18,924
Investments in intangible assets	12,198	5,824
CAPEX	30,849	24,748

#### Cash conversion

	1.130.6.2022	1.130.6.2021
Cash conversion <sup>1)</sup>	75.1%	80.2%

 $<sup>^{\</sup>scriptsize 1)}$  Calculated as EBITDA adjusted less CAPEX divided by EBITDA adjusted

<sup>&</sup>lt;sup>2)</sup> Net cash flow from business combinations

# Capital management

Galenica's capital is managed and monitored at Group level. The objective of capital management at Galenica is to ensure the continuity of operations, increase enterprise value on a sustainable basis, provide an adequate return to investors, provide the financial resources to enable investments in areas that deliver future benefits for patients and customers and further returns to investors.

Galenica defines the capital that it manages as invested interest-bearing liabilities and equity. Galenica uses a system of financial control based on various key performance indicators. Capital is monitored based on the gearing, for example, which expresses net debt as a percentage of shareholders' equity including non-controlling interests and is communicated regularly to management as part of internal reporting. The debt coverage expresses net debt as a multiple of earnings before interest, taxes, depreciation and amortisation (EBITDA). Debt coverage ratio provide information about the creditworthiness of the Group. Galenica has no covenants requiring a minimum level of debt coverage.

Total assets and shareholders' equity are adjusted for the cumulative effects of the IAS 19 and IFRS 16 adjustments and net debt is adjusted for lease liabilities.

#### **Total assets**

in thousand CHF	30.06.2022	30.06.2021
Total assets	2,454,464	2,513,598
Cumulative effects of IAS 19 adjustments	-2,261	-46,662
Cumulative effects of IFRS 16 adjustments	-227,771	-220,242
Total assets adjusted	2,224,432	2,246,694

#### Net debt

Lease liabilities (current and non-current)	-235,309	-227,903
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Net debt	637,608	623,139
Interest-bearing receivables	-1,165	-331
Cash and cash equivalents	-20,966	-124,418
Non-current lease liabilities	185,109	180,032
Non-current financial liabilities <sup>1)</sup>	181,565	380,611
Current lease liabilities	50,200	47,872
Current financial liabilities 1)	242,865	139,373
in thousand CHF	30.06.2022	30.06.2021

<sup>&</sup>lt;sup>1)</sup> Excluding non-interest-bearing financial liabilities

#### Shareholders' equity

in thousand CHF	30.06.2022	30.06.2021
Shareholders' equity	1,163,083	1,113,856
Cumulative effects of IAS 19 adjustments	12,983	-13,434
Cumulative effects of IFRS 16 adjustments	4,972	4,994
Shareholders' equity adjusted	1,181,038	1,105,416

#### **Equity ratio**

	30.06.2022	30.06.2021
Equity ratio <sup>1)</sup>	47.4%	44.3%
Equity ratio adjusted <sup>2)</sup>	53.1%	49.2%

<sup>1)</sup> Calculated as shareholders' equity divided by total assets

#### Gearing

	30.06.2022	30.06.2021
Gearing <sup>1)</sup>	54.8%	55.9%
Gearing adjusted <sup>2)</sup>	34.1%	35.8%

<sup>1)</sup> Calculated as net debt divided by shareholders' equity

#### Debt coverage

	30.06.2022	30.06.2021
Debt coverage <sup>1)</sup>	2.1 x	2.1 x
Debt coverage adjusted <sup>2)</sup>	1.6 x	1.6 x

 $<sup>^{\</sup>mbox{\tiny{1}}\mbox{\tiny{1}}\mbox{\tiny{1}}}$  Calculated as net debt divided by two times EBITDA of the first half year

<sup>2)</sup> Calculated as shareholders' equity adjusted divided by total assets adjusted

<sup>2)</sup> Calculated as net debt adjusted divided by shareholders' equity adjusted

<sup>&</sup>lt;sup>2)</sup> Calculated as net debt adjusted divided by two times EBITDA adjusted of the first half year

# Consolidated interim financial statements 2022

# **Consolidated statement of income**

in thousand CHF	1.130.6.2022	1.130.6.202
Net sales	1,959,878	1,857,103
Other income	7,755	6,11
Operating income	1,967,633	1,863,214
Cost of goods	-1,467,996	-1,389,768
Personnel costs	-263,608	-256,389
Other operating costs	-85,398	-74,21
Share of profit from associates and joint ventures	2,019	3,748
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	152,649	146,592
Depreciation and amortisation	-49,301	-47,589
Earnings before interest and taxes (EBIT)	103,348	99,003
Financial income	445	22
Financial expenses	-2,919	-2,558
Earnings before taxes (EBT)	100,875	96,666
Income taxes	-17,750	-17,108
Net profit	83,124	79,559
Attributable to:		
- Shareholders of Galenica Ltd.	82,912	79,304
- Non-controlling interests	213	255
in CHF	1.130.6.2022	1.130.6.202
·	301012022	
Earnings per share	1.67	1.60
Diluted earnings per share	1.67	1.60

Unaudited figures

# Consolidated statement of comprehensive income

in thousand CHF	1.130.6.2022	1.130.6.2021
Net profit	83,124	79,559
Translation differences	-139	25
Items that may be reclassified subsequently to profit or loss	-139	25
Remeasurement of net defined benefit liability	-56,513	79,848
Income taxes from remeasurement of net defined benefit liability	10,172	-14,373
Share of other comprehensive income from joint ventures	-921	2,667
Items that will not be reclassified to profit or loss	-47,262	68,142
Other comprehensive income	-47,401	68,167
Comprehensive income	35,723	147,725
Attributable to:		
- Shareholders of Galenica Ltd.	35,511	147,411
- Non-controlling interests	213	315

Unaudited figures

# Consolidated statement of financial position

Liabilities and shareholders' equity	100.0%	2,454,464	100.0%	2,565,802
Shareholders' equity	47.4%	1,163,083	48.1%	1,233,677
Non-controlling interests		3,663		6,140
Equity attributable to shareholders of Galenica Ltd.		1,159,421		1,227,538
Reserves		1,154,421		1,222,538
Share capital		5,000		5,000
Liabilities	52.6%	1,291,381	51.9%	1,332,125
Non-current liabilities	18.6%	456,356	26.0%	667,226
Provisions		1,514		1,310
Employee benefit liabilities		15,285		25,967
Deferred tax liabilities		48,156		60,071
Lease liabilities		185,109		173,334
Financial liabilities		206,292		406,544
Current liabilities	34.0%	835,025	25.9%	664,899
Provisions		2,083		2,498
Accrued expenses and deferred income		178,279		176,147
Tax payables		25,855		29,442
Trade and other payables		335,710		364,043
Lease liabilities		50,200		49,717
Financial liabilities		242,898		43,052
in thousand CHF		30.06.2022		31.12.2021 1)
Assets	100.0%	2,454,464	100.0%	2,565,802
Ton our circ assets	00.070	1,000,070	02.470	1,002,000
Employee benefit assets  Non-current assets	63.8%	1,566,570	62.4%	1,602,306
		1,288		67,000
Financial assets  Deferred tax assets		23,499		19,152 4,747
Investments in associates and joint ventures		30,499		30,696
Intangible assets		1,034,894		1,020,666
Right-of-use assets		228,334		215,496
Property, plant and equipment		245,213		244,549
Current assets	36.2%	887,894	37.6%	963,496
Prepaid expenses and accrued income		37,239		42,336
Inventories		296,320		295,070
Trade and other receivables		533,369		461,108
Cash and cash equivalents		20,966		164,982
in thousand CHF		30.06.2022		31.12.2021 <sup>1)</sup>
				1)

<sup>1) 31.12.2021</sup> restated (refer to note 2) Unaudited figures

# Consolidated statement of cash flows

in thousand CHF	1.130.6.2022	1.130.6.2021
Net profit	83,124	79,559
Income taxes	17,750	17,108
Depreciation and amortisation	49,301	47,589
(Gain)/loss on disposal of non-current assets	-84	-90
Increase/(decrease) in provisions and employee benefit assets and liabilities	-1,580	5,166
Net financial result	2,474	2,337
Share of profit from associates and joint ventures	-2,019	-3,748
Share-based payments	2,466	2,522
Interest received	282	188
Interest paid	-2,068	-1,852
Other financial receipts/(payments)	-12	-22
Dividends received	6,860	2,548
Income taxes paid	-21,735	-12,608
Cash flow from operating activities before working capital changes	134,758	138,697
Change in trade and other receivables	-71,157	-125,115
Change in inventories	-802	24,499
Change in trade and other payables	-30,320	56,332
Change in other net current assets	6,739	44,207
Working capital changes	-95,540	-78
Cash flow from operating activities	39,219	138,619
	10.751	17.071
Investments in property, plant and equipment	-18,751	-17,871
Investments in intangible assets	-10,992	-6,169
Investments in associates and joint ventures	-3,833	-
Investments in financial assets	-7,136	-4,279
Proceeds from property, plant and equipment and intangible assets	309	238
Proceeds from financial assets	1,199	8,567
Net cash flow from business combinations	-8,467	-38,369
Cash flow from investing activities	-47,671	-57,883
Dividends paid	-104,810	-89,509
Purchase of treasury shares	-236	-123
Proceeds from sale of treasury shares	58	25
Proceeds from financial liabilities	1,008	124,050
Repayment of financial liabilities	-1,232	-25,677
Payment of lease liabilities	-26,205	-24,855
Purchase of non-controlling interests	-4,048	-46
Cash flow from financing activities	-135,464	-16,136
Effects of exchange rate changes on cash and cash equivalents	-100	37
Net change in cash and cash equivalents	-144,016	64,637
Cash and cash equivalents as at 1 January	164,982	59,781
Cash and cash equivalents as at 30 June	20,966	124,418

Unaudited figures

# Consolidated statement of changes in equity

Balance as at 30 June 2022	5,000	-10,862	1,165,282	1,159,421	3,663	1,163,083
Change in non-controlling interests			-1,725	-1,725	-2,323	-4,048
Share-based payments			2,530	2,530		2,530
Transactions on treasury shares		3,649	-3,639	10		10
Dividends			-104,443	-104,443	-367	-104,810
Comprehensive income			35,511	35,511	213	35,723
Other comprehensive income			-47,401	-47,401		-47,401
Net profit			82,912	82,912	213	83,124
Balance as at 31 December 2021	5,000	-14,511	1,237,049	1,227,538	6,140	1,233,677
Balance as at 30 June 2021	5,000	-17,610	1,120,470	1,107,860	5,996	1,113,856
Change in non-controlling interests			40	40	-86	-46
Share-based payments			2,586	2,586		2,586
Transactions on treasury shares		2,207	-2,462	-255		-255
Dividends			-89,204	-89,204	-305	-89,509
Comprehensive income			147,411	147,411	315	147,725
Other comprehensive income			68,107	68,107	60	68,167
Net profit			79,304	79,304	255	79,559
Balance as at 31 December 2020	5,000	-19,817	1,062,099	1,047,282	6,073	1,053,355
in thousand CHF	Share capital	Treasury shares	Retained earnings	Equity attributable to shareholders of Galenica Ltd.	Non-controlling interests	Equity

Unaudited figures

On 11 May 2022, the Annual General Meeting approved a dividend payment of CHF 104.4 million for the financial year 2021 (previous year: CHF 89.2 million), corresponding to CHF 2.10 per registered share (previous year: CHF 1.80). For this purpose, CHF 1.05 was taken from the reserves from capital contributions (previous year: CHF 0.90) and CHF 1.05 from retained earnings (previous year: CHF 0.90) of Galenica Ltd. The dividend was paid out to the shareholders on 17 May 2022.

# Notes to the consolidated interim financial statements of the Galenica Group

#### 1. Group organisation

#### **General information**

Galenica is a fully-integrated healthcare service provider in Switzerland. Galenica operates a network of pharmacies, develops and offers own brands and products, exclusive brands and products from business partners as well as a variety of on-site health services and tests for customers. Galenica is also a provider of pre-wholesale and wholesale distribution and database services in the Swiss healthcare market.

The parent company is Galenica Ltd., a Swiss company limited by shares with its headquarters in Bern. The registered office is at Untermattweg 8, 3027 Bern, Switzerland. Shares in Galenica Ltd. are traded on the SIX Swiss Exchange under securities no. 36067446 (ISIN CH0360674466).

The Board of Directors released the consolidated interim financial statements 2022 on 8 August 2022 for publication.

#### 2. Accounting principles

#### **Basis of preparation**

The unaudited consolidated interim financial statements of Galenica are based on the financial statements of the individual companies of Galenica as at 30 June 2022, prepared in accordance with uniform principles. Except for the amendments to International Financial Reporting Standards (IFRS) as detailed below, the consolidated interim financial statements have been prepared using the same accounting principles as the consolidated financial statements for the year ending 31 December 2021 and comply with IAS 34 – Interim Financial Reporting. The consolidated interim financial statements should be read in conjunction with the consolidated financial statements for the year ending 31 December 2021 as they update previously reported information.

Galenica's consolidated interim financial statements are prepared in Swiss francs (CHF) and, unless otherwise indicated, figures are rounded to the nearest CHF 1,000.

Due to rounding, numbers presented throughout this report may not add up precisely to the totals provided. Totals are calculated using the underlying amount rather than the presented rounded number.

Foreign currencies effects are not material for the consolidated interim financial statements.

#### Restatement 2021 due to adjustments to provisional purchase price allocation

The purchase price allocation for the acquisition of Spagyros Ltd. was determined provisionally at the end of 2021 and has now be finalised. The fair value measurement leads to a decrease of property, plant and equipment based on the final external valuation in the amount of CHF 0.7 million and deferred tax liabilities in the amount of CHF 0.1 million. This adjustment leads to an increase in goodwill in the amount of CHF 0.6 million. The figures for the previous year were adjusted for the purposes of comparison.

#### **Estimation uncertainty and assumptions**

The preparation of the Group's consolidated interim financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expense, and the disclosure of contingent liabilities as at the reporting date. Although these estimates and assumptions are made on the basis of all available information and with the greatest of care, the actual results may differ.

#### Seasonal influences on operations

Sales in the business sectors in which Galenica operates are usually not significantly influenced by seasonal or cyclical fluctuations during the financial year.

#### Income taxes

Current income taxes are based on an estimate of the expected income tax rate for the full year.

#### Scope of consolidation

The consolidated interim financial statements of Galenica comprise those of Galenica Ltd. and all its subsidiaries, including associates and joint ventures.

Details of changes in the scope of consolidation in the reporting period are included in note 4, Business combinations.

#### Amendments to IFRS

As at 1 January 2022 Galenica adopted the following new International Financial Reporting Standards:

- Amendments to IFRS 3 Reference to the conceptual framework
- Amendments to IAS 16 Proceeds before intended use
- Amendments to IAS 37 Onerous Contracts cost of fulfilling a contract
- Annual Improvements 2018-2020 Cycle

This changes have no or no material impact on the financial position, financial performance and cash flows of Galenica nor on disclosures in these consolidated interim financial statements. Galenica has not early adopted any other standard or interpretation that has been issued but is not yet effective.

#### 3. Operating segment information

#### Operating segment information first half of 2022

#### Operating segment information first half of 2022

in thousand CHF	Products & Care	Logistics & IT	Group Services	Eliminations	Galenica Group
Net sales	986,815	1,434,631	22,352	-483,920	1,959,878
Intersegmental net sales	-46,092	-416,313	-21,516	483,920	_
Net sales to third parties	940,724	1,018,318	837	-	1,959,878
Other income	4,010	2,962	1,438	-656	7,755
Share of profit from associates and joint ventures	1,937	20	-	62	2,019
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	110,973	40,345	242	1,089 <sup>1)</sup>	152,649
Depreciation and amortisation	-33,423	-14,963	-1,062	147	-49,301
Earnings before interest and taxes (EBIT)	77,550	25,382	-820	1,237 <sup>1)</sup>	103,348
Interest income					320
Interest expense					-2,666
Other net financial result					-128
Earnings before taxes (EBT)					100,875
Income taxes					-17,750
Net profit					83,124
Assets	1,735,549	952,034	388,076	-621,195 <sup>2)</sup>	2,454,464
Investments in associates and joint ventures	31,657	85	-	-1,244	30,499
Liabilities	661,509	593,768	631,305	-595,202 <sup>3)</sup>	1,291,381
Investments in property, plant and equipment	4,125	13,400	1,127	-	18,652 <sup>4</sup>
Investments in intangible assets	769	11,499	-	-70	12,198 <sup>5</sup>
Employees as at 30 June (FTE)	3,924	1,377	216	-	5,517

 $<sup>^{\</sup>scriptsize{1}\!\!\!1}$  Including the effects of IAS 19 from defined benefit plans and long-service awards of CHF 1.4 million

<sup>&</sup>lt;sup>2)</sup> Of which elimination of intercompany positions of CHF -603.6 million and other unallocated amounts of CHF -17.6 million

<sup>&</sup>lt;sup>3)</sup> Of which elimination of intercompany positions of CHF -603.6 million and other unallocated amounts of CHF 8.4 million

<sup>4)</sup> Of which non-cash investments of CHF 0.9 million

<sup>5)</sup> Of which non-cash investments of CHF 1.8 million

#### Operating segment information first half of 2021

#### Operating segment information first half of 2021

in thousand CHF	Products & Care	Logistics & IT	Group Services	Eliminations	Galenica Group
Net sales	918,926	1,377,914	10,485	-450,222	1,857,103
Intersegmental net sales	-35,419	-404,963	-9,840	450,222	-
Net sales to third parties	883,507	972,950	645	-	1,857,103
Other income	3,723	3,024	188	-825	6,111
Share of profit from associates and joint ventures	3,910	8	-	-170	3,748
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	112,403	39,343	-307	-4,846 <sup>2)</sup>	146,592
Depreciation and amortisation	-34,749	-12,989	-1	150	-47,589
Earnings before interest and taxes (EBIT)	77,654	26,354	-308	-4,697 <sup>2)</sup>	99,003
Interest income					189
Interest expense					-2,482
Other net financial result					-45
Earnings before taxes (EBT)					96,666
Income taxes					-17,108
Net profit					79,559
Assets 1)	1,687,729	864,050	404,017	-389,994 <sup>3)</sup>	2,565,802
Investments in associates and joint ventures 1)	31,015	66	-	-385	30,696
Liabilities <sup>1)</sup>	585,459	515,479	641,402	-410,215 <sup>4)</sup>	1,332,125
Investments in property, plant and equipment	8,460	10,581	37	-155	18,924 <sup>5</sup>
Investments in intangible assets	2,155	3,770	-	-102	5,824 <sup>6</sup>
Employees as at 30 June (FTE)	3,799	1,364	225	_	5,388

<sup>&</sup>lt;sup>1)</sup> Figures as at 31 December 2021 restated (refer to note 2)

 $<sup>^{\</sup>rm 2)}$  Including the effects of IAS 19 from defined benefit plans and long-service awards of CHF -3.9 million

<sup>&</sup>lt;sup>3)</sup> Of which elimination of intercompany positions of CHF -441.1 million and other unallocated amounts of CHF 51.1 million

<sup>4)</sup> Of which elimination of intercompany positions of CHF -441.1 million and other unallocated amounts of CHF 30.9 million

<sup>5)</sup> Of which non-cash investments of CHF 1.7 million

<sup>6)</sup> Of which non-cash investments of CHF 0.2 million

#### 4. Business combinations

In the first half of 2022, the scope of consolidation has changed as a result of the following transactions:

**Acquisition of pharmacies.** Galenica acquired 100% of the interests in pharmacies in various locations in Switzerland. Upon acquisition, most of these pharmacies were merged with Galenicare Ltd.

The total purchase consideration amounted to CHF 10.4 million and was fully settled in cash. The fair value of the provisional net assets amounts to CHF 2.5 million at the acquisition date. The goodwill of CHF 7.9 million was allocated to the operating segment Products & Care and corresponds to the added value of the pharmacies based on their locations. Transaction costs were not material.

#### **Business combinations**

in thousand CHF	Fair value
Cash and cash equivalents	1,967
Trade receivables	855
Inventories	475
Right-of-use assets	2,158
Other current and non-current assets	258
Trade payables	-715
Lease liabilities	-2,158
Other current and non-current liabilities	-350
Fair value of net assets	2,491
Goodwill	7,943
Purchase consideration	10,434
Cash acquired	-1,967
Net cash flow from current business combinations	8,467

#### Pro forma figures for acquisitions made in the first half of 2022

Since their inclusion in Galenica's scope of consolidation, the businesses acquired contributed net sales of CHF 4.6 million and an operating result (EBIT) of CHF 0.1 million to the Group's results. If these acquisitions had occurred on 1 January 2022, they would have contributed additional net sales of CHF 2.1 million and increased EBIT by CHF 0.4 million.

#### 5. Net sales

#### Net sales first half of 2022

#### Net sales first half of 2022

					Total	of which	of which
			Total	Intersegmental	net sales to	sale of goods	sale of services
in thousand CHF	Sale of goods	Sale of services	net sales	net sales	third parties	to third parties	to third parties
Local Pharmacies	590,444	37,503	627,947	-12	627,935	590,432	37,503
Pharmacies at Home	248,441	4,157	252,598	-188	252,410	248,253	4,157
Retail (B2C) 1)	838,782	41,660	880,442	-97	880,345	838,686	41,660
Products & Brands	74,136	960	75,097	-38,302	36,794	35,834	960
Services for Professionals	27,075	7,169	34,244	-10,660	23,584	21,672	1,913
Professionals (B2B) 1)	101,250	8,091	109,341	-48,963	60,378	57,506	2,873
Products & Care 1)	938,445	48,370	986,815	-46,092	940,724	896,191	44,532
Wholesale	1 274 442	4.042	1 270 424	202 772	005 452	982.662	2.001
	1,374,463	4,963	1,379,426	-393,773	985,653	,	2,991
Logistics & IT Services	325	63,469	63,794	-31,130	32,665	324	32,340
Logistics & IT 1)	1,374,789	59,841	1,434,631	-416,313	1,018,318	982,986	35,332
Group Services	_	22,352	22,352	-21,516	837	_	837
Eliminations <sup>2)</sup>	-434,057	-49,863	-483,920	483,920	_	-	_
Galenica Group	1,879,177	80,701	1,959,878	-	1,959,878	1,879,177	80,701

<sup>1)</sup> Including eliminations of intercompany net sales

#### Net sales first half of 2021

#### Net sales first half of 2021

Galenica Group	1,775,928	81,175	1,857,103	-	1,857,103	1,775,928	81,175
Eliminations <sup>2)</sup>	-412,061	-38,162	-450,222	450,222	-	-	-
Group Services	-	10,485	10,485	-9,840	645	-	645
Logistics & IT 1)	1,314,767	63,147	1,377,914	-404,963	972,950	934,670	38,280
Logistics & IT Services	1,284	49,259	50,542	-17,171	33,372	293	33,079
Wholesale	1,313,526	15,261	1,328,787	-389,208	939,579	934,377	5,201
Products & Care <sup>1)</sup>	873,222	45,704	918,926	-35,419	883,507	841,258	42,249
Professionals (B2B) 1)	80,583	7,935	88,518	-39,212	49,307	46,156	3,151
Services for Professionals	22,331	6,604	28,935	-9,903	19,032	17,237	1,795
Products & Brands	58,228	1,355	59,583	-29,308	30,275	28,919	1,355
Retail (B2C) 1)	795,188	39,099	834,286	-86	834,201	795,102	39,099
Pharmacies at Home	213,535	3,998	217,533	-225	217,309	213,311	3,998
Local Pharmacies	581,825	35,101	616,926	-34	616,892	581,791	35,101
in thousand CHF	Sale of goods	Sale of services	Total net sales	Intersegmental net sales	Total net sales to third parties	of which sale of goods to third parties	of which sale of services to third parties

<sup>1)</sup> Including eliminations of intercompany net sales

<sup>2)</sup> Eliminations of intersegmental net sales

<sup>2)</sup> Eliminations of intersegmental net sales

#### 6. Financial assets and financial liabilities measured at fair value

#### Fair value

		30.06.2022		31.12.2021
in thousand CHF	Carrying amount	Fair value	Carrying amount	Fair value
Current financial liabilities	42,829	42,829	43,052	43,052
Bond (fair value level 1)	200,070	199,060	-	_
Current financial liabilities	242,898	241,889	43,052	43,052
Non-current financial liabilities <sup>1)</sup>	26,112	26,112	26,238	26,238
Bond (fair value level 1)	180,180	174,888	380,306	389,270
Non-current financial liabilities	206,292	201,000	406,544	415,508

<sup>1)</sup> Of which contingent consideration liabilities from business combinations (fair value level 3) of CHF 24.0 million (previous year: CHF 24.0 million)

With the exception of financial liabilities the carrying amounts of all financial instruments approximate to the fair value or fair value disclosure is not required (lease liabilities).

#### Sensitivity analysis of contingent consideration liabilities from business combinations

Determining the contingent consideration liability from business combinations net sales was identified as key assumption. Galenica has recorded the maximum amount as contingent consideration liability, an increase in the forecasted net sales of the acquired company would hence have no impact on the contingent consideration liability. In return, a decrease of the forecasted net sales 2024 by 5% would reduce the contingent consideration liability by CHF 2.2 million.

#### 7. Employee benefit assets

Galenica realised in the consolidated statement of comprehensive income a remeasurement loss of CHF 56.5 million which is due to the negative market developments on plan assets exceeded the positive effect from the increase in the discount rate. The increase of the discount rate resulted in an actuarial gain (change in financial assumptions) and an asset ceiling. Overall Galenica has net employee benefit liabilities of CHF 14.0 million as at 30 June 2022 (as at 31 December 2021: net employee benefit assets of CHF 41.0 million).

Due to the remeasurement loss a deferred tax gain of CHF 10.2 million has been recorded in the consolidated statement of comprehensive income, which also resulted in a respective decrease of deferred tax liabilities.

#### 8. Contingent liabilities and commitments

Galenica signed purchase agreements to acquire pharmacies and other businesses in the next few years. The purchase prices will be fixed at the time of transfer of ownership on the basis of net asset value and discounted cash flows. The unrecognised commitments are expected to involve payments of CHF 0.8 million at the most. The purchase rights have an estimated volume of CHF 1.3 million. These purchase rights or obligations fall due between 2022 and 2023.

#### 9. Subsequent events

The following business combinations occurred between 30 June 2022 and 8 August 2022, the date that the consolidated interim financial statements were released for publication.

**Acquisition of Medinform AG.** On 5 July 2022, Galenica acquired 50% of the shares of the Swiss based Medinform AG. The company is a leading provider of training courses and specialisations for pharmacies and has a broad network of partners such as health insurance companies and doctors.

The purchase consideration amounting to CHF 4.3 million was settled in cash. Due to the proximity of the acquisition to the date of release for publication of these financial statements, the fair value of the provisional net assets at the acquisition date cannot yet be estimated with sufficient reliability.

**Acquisition of Acquantic AG.** On 11 July 2022, Galenica acquired 100% of the shares of the Swiss based Acquantic AG. With the acquisition, Galenica gains access to a digital ecosystem that significantly simplifies the reimbursement of specific medicines by linking pharmaceutical companies and health insurances.

The purchase consideration consists of a cash consideration of CHF 4.6 million as well as a contingent consideration of up to CHF 5.5 million depending on future events and the achievement of certain profitability targets. Due to the proximity of the acquisition to the date of release for publication of these financial statements, the fair value of the provisional net assets at the acquisition date cannot yet be estimated with sufficient reliability.

There were no further significant events after the reporting date.